Reconciliation of Non-GAAP Financial Measures To Corresponding GAAP Financial Measures December 31, 2011

Free cash flow, net borrowings, aggregate segment operating income, earnings per share excluding certain items and revenue excluding Studio Entertainment segment revenue are not measures of performance defined by, or calculated in accordance with, generally accepted accounting principles (GAAP). These measures should not be considered in isolation, or as a substitute for the corresponding GAAP financial measure. These measures, as calculated by the Company, may not be comparable to similarly titled measures employed by other companies.

Free cash flow

The following table presents a reconciliation of the Company's consolidated cash provided by operations to free cash flow (unaudited, in millions):

	Quarter ended					
	12/31/2011		1/1/2011		Change	
Cash provided by operations	\$	1,734	\$	1,119	\$	615
Less: Investments in parks, resorts and other property		(634)		(1,213)		579
Free cash flow	\$	1,100	\$	(94)	\$	1,194
						nm

The following table presents a summary of the Company's consolidated cash flows (unaudited, in millions):

	Quarter ended			
	12/31/2011		1/	1/2011
Cash provided by operations		1,734	\$	1,119
Cash used in investing activities		(978)		(881)
Cash (used in) provided by financing activities		(130)		99
Impact of exchange rates on cash and cash equivalents		(45)		(20)
Increase in cash and cash equivalents		581		317
Cash and cash equivalents, beginning of period		3,185		2,722
Cash and cash equivalents, end of period	\$	3,766	\$	3,039

Net borrowings

The following table presents the calculation of total borrowing and net borrowings (unaudited, in millions):

	12/31/2011		10/1/2011		Change	
Current portion of borrowings	\$	3,160	\$	3,055	\$	105
Long-term borrowings		11,226		10,922		304
Total borrowings		14,386		13,977		409
Less: cash and cash equivalents		(3,766)		(3,185)		(581)
Net borrowings	\$	10,620	\$	10,792	\$	(172)

Aggregate segment operating income

The following table presents a reconciliation of segment operating income to net income (unaudited, in millions):

	Quarter ended				
	12/31/2011		1/1	/2011	
Segment operating income	\$	2,444	\$	2,208	
Corporate and unallocated shared expenses		(107)		(112)	
Restructuring and impairment charges		(6)		(12)	
Other income		-		75	
Net interest expense		(90)		(95)	
Income before income taxes		2,241		2,064	
Income taxes		(720)		(730)	
Net income	\$	1,521	\$	1,334	

Earnings per share excluding certain items

The following table reconciles reported earnings per share to earnings per share excluding certain items (unaudited):

Quarter ended					
12/31/2011			1/1/2011		
\$	0.80	\$	0.68		
	-		(0.01)		
	-		0.02		
\$	0.80	\$	0.68		
		\$ 0.80	12/31/2011 1/3 \$ 0.80 \$		

⁽¹⁾ Reflects amounts attributable to shareholders of The Walt Disney Company, i.e. after deduction of noncontrolling (minority) interests.

Revenue excluding Studio Entertainment segment revenue

The following table reconciles reported revenue to revenue excluding Studio Entertainment segment revenue (unaudited):

	Quarter ended					
	12/31/2011		1/1/2011		Change %	
Revenue as reported Exclude:	\$	10,779	\$	10,716	1%	
Studio Entertainment segment revenue		(1,618)		(1,932)	(16)%	
Revenue excluding Studio Entertainment segment revenue	\$	9,161	\$	8,784	4%	

⁽²⁾ Other income for the prior-year quarter consists of gains on the sales of Miramax and BASS (\$75 million).

⁽³⁾ Diluted EPS excluding certain items may not equal the sum of the column due to rounding.