FOR IMMEDIATE RELEASE

August 9, 2016

THE WALT DISNEY COMPANY REPORTS THIRD QUARTER AND NINE MONTHS EARNINGS FOR FISCAL 2016

BURBANK, Calif. – The Walt Disney Company today reported quarterly earnings of \$2.6 billion for its third fiscal quarter ended July 2, 2016, an increase of \$114 million over the prior-year quarter. Diluted earnings per share (EPS) for the quarter increased 10% to \$1.59 from \$1.45 in the prior-year quarter. Excluding certain items affecting comparability⁽¹⁾, EPS for the quarter increased 12% to \$1.62 from \$1.45 in the prior-year quarter. EPS for the nine months ended July 2, 2016 increased 17% to \$4.63 from \$3.95 in the prior-year period. Excluding certain items affecting comparability⁽¹⁾, EPS for the nine months increased to \$4.61 from \$3.95 in the prior-year period.

"Disney delivered another quarter of double-digit EPS growth, and we are thrilled with our continued performance," said Robert A. Iger, Chairman and Chief Executive Officer, The Walt Disney Company. "Our results are evidence that our asset mix is strong, as is our ability to execute in ways that enhance the Disney brand and create value for our shareholders while we invest for future growth."

	Quarte	r Ended		Nine Mor	nths Ended		
	July 2, 2016	June 27, 2015	Change	July 2, 2016	June 27, 2015	Change	
Revenues	\$14,277	\$13,101	9 %	\$42,490	\$ 38,953	9 %	
Segment operating income	\$ 4,456	\$ 4,120	8 %	\$12,545	\$11,147	13 %	
Net income ⁽³⁾	\$ 2,597	\$ 2,483	5 %	\$ 7,620	\$ 6,773	13 %	
Diluted EPS ⁽³⁾	\$ 1.59	\$ 1.45	10 %	\$ 4.63	\$ 3.95	17 %	
Cash provided by operations	\$ 3,624	\$ 2,808	29 %	\$ 9,386	\$ 7,581	24 %	
Free cash flow ⁽²⁾	\$ 2,489	\$ 1,652	51 %	\$ 5,695	\$ 4,520	26 %	

The following table summarizes the third quarter and nine-month results for fiscal 2016 and 2015 (in millions, except per share amounts):

(1) Items affecting comparability during the quarter ended July 2, 2016 included restructuring and impairment charges (\$44 million) in connection with shutting down certain international film production operations. For the nine months ended July 2, 2016 items affecting comparability included the Company's share of a net gain recognized by A&E Television Networks (A&E) in connection with an acquisition of an interest in Vice Group Holding, Inc. (Vice Gain) (\$332 million), a charge in connection with the discontinuation of our Infinity console game business (Infinity Charge) (\$147 million) and restructuring and impairment charges (\$125 million) due to asset impairments and contract termination and severance costs. These items had a net favorable impact of \$60 million. See the reconciliation of reported EPS to EPS excluding certain items affecting comparability on page 8.

⁽²⁾ Segment operating income and free cash flow are non-GAAP financial measures. See the discussion on page 7 and 8.

⁽³⁾ Reflects amounts attributable to shareholders of The Walt Disney Company, i.e. after deduction of noncontrolling interests.

SEGMENT RESULTS

The following table summarizes the third quarter and nine-month segment operating results for fiscal 2016 and 2015 (in millions):

	Quarter	r Ended		Nine Mor	nths Ended	
	July 2, 2016	June 27, 2015	Change	July 2, 2016	June 27, 2015	Change
Revenues:						
Media Networks	\$ 5,906	\$ 5,768	2 %	\$18,031	\$17,438	3 %
Parks and Resorts	4,379	4,131	6 %	12,588	11,801	7 %
Studio Entertainment	2,847	2,040	40 %	7,630	5,583	37 %
Consumer Products & Interactive Media	1,145 <u>\$14,277</u>	1,162 \$13,101	(1)% 9 %	4,241 \$42,490	4,131 \$38,953	3 % 9 %
Segment operating income:						
Media Networks	\$ 2,372	\$ 2,378	<u> %</u>	\$ 6,083	\$ 5,974	2 %
Parks and Resorts	994	922	8 %	2,599	2,293	13 %
Studio Entertainment	766	472	62 %	2,322	1,443	61 %
Consumer Products & Interactive Media	324	348	(7)%	1,541	1,437	7 %
	\$ 4,456	\$ 4,120	8 %	\$12,545	\$11,147	13 %

Media Networks

Media Networks revenues for the quarter increased 2% to \$5.9 billion and segment operating income decreased \$6 million to \$2.4 billion.

The following table provides further detail of the Media Networks results (in millions):

	Quarter	r Ended		Nine Mor	ths Ended	
	July 2, 2016	June 27, 2015	Change	July 2, 2016	June 27, 2015	Change
Revenues:						
Cable Networks	\$ 4,200	\$ 4,140	1 %	\$ 12,676	\$ 12,336	3 %
Broadcasting	1,706	1,628	5 %	5,355	5,102	5 %
	\$ 5,906	\$ 5,768	2 %	\$ 18,031	\$ 17,438	3 %
Segment operating income:						
Cable Networks	\$ 2,090	\$ 2,078	1 %	\$ 5,300	\$ 5,132	3 %
Broadcasting	282	300	(6)%	783	842	(7)%
-	\$ 2,372	\$ 2,378	<u> %</u>	\$ 6,083	\$ 5,974	2 %

Cable Networks

Cable Networks revenues for the quarter increased 1% to \$4.2 billion and operating income increased 1% to \$2.1 billion. The increase in operating income was due to growth at ESPN, partially offset by a decrease at the Disney Channels, lower equity income from A&E and lower Freeform results.

The increase at ESPN was due to affiliate and advertising revenue growth, partially offset by higher programming costs. Affiliate revenue growth was due to contractual rate increases, partially offset by a decline in subscribers and an unfavorable impact from foreign currency translation. Higher advertising revenue was due to an increase in units sold, which included the benefit of an additional NBA championship game. The programming cost increase was driven by renewals for the Masters and international soccer rights and contractual rate increases for the NBA and MLB.

Lower results at the Disney Channel and Freeform reflected decreased program sales, partially offset by higher affiliate revenue which was driven by contractual rate increases.

Lower equity income from A&E was due to a decrease in advertising revenue and the impact of the conversion of the H2 channel to Viceland, partially offset by lower programming costs.

Broadcasting

Broadcasting revenues for the quarter increased 5% to \$1.7 billion, and operating income decreased 6% to \$282 million. The decrease in operating income was due to lower network advertising revenues, higher equity losses from Hulu and increased cost write downs for network programming, partially offset by affiliate revenue growth and higher operating income from program sales. Lower network advertising was driven by lower ratings, partially offset by higher rates. Higher equity losses from Hulu reflected increased programming, marketing and labor costs, partially offset by higher subscription and advertising revenues. Affiliate revenue growth was primarily due to contractual rate increases. Higher operating income from program sales was due to a subscription video on demand sale of *How to Get Away with Murder*.

Parks and Resorts

Parks and Resorts revenues for the quarter increased 6% to \$4.4 billion and segment operating income increased 8% to \$994 million. Operating income growth for the quarter was due to an increase at our domestic operations, partially offset by a decrease at our international operations. Results were adversely impacted by the absence of the Easter holiday, which occurred in the third quarter of the prior year compared to the second quarter of the current year.

Higher operating income at our domestic operations was due to guest spending growth and lower costs, partially offset by lower volumes. The increase in guest spending was driven by higher average ticket prices at our theme parks and cruise line. Lower costs reflected decreases in labor and marketing costs from efficiency initiatives. Costs also benefited from lower infrastructure costs due to timing and a decrease in fuel costs. These decreases were partially offset by higher depreciation, labor and other cost inflation and costs associated with new attractions. The decrease in volumes was due to lower attendance, partially offset by higher occupied room nights.

Lower operating income at our international operations was due to higher pre-opening costs at Shanghai Disney Resort and lower attendance and higher operating costs at Disneyland Paris. These decreases were partially offset by cost efficiency initiatives as well as higher volumes and guest spending at Hong Kong Disneyland Resort.

Studio Entertainment

Studio Entertainment revenues for the quarter increased 40% to \$2.8 billion and segment operating income increased 62% to \$766 million. Higher operating income was due to increases in theatrical and home entertainment distribution results, partially offset by an unfavorable impact from foreign currency translation.

The operating income growth in theatrical distribution was due to the strong performance of the titles in release, which included five significant titles in the current quarter compared to four in the prior-year quarter, partially offset by marketing costs for *The BFG*, which was released at the end of the current quarter. Current quarter titles included *Captain America: Civil War*, *The Jungle Book*, *Finding Dory* and *Alice Through the Looking Glass* compared to *Avengers: Age of Ultron*, *Cinderella*, *Inside Out* and *Tomorrowland* in the prior-year quarter. Additionally, the current quarter included the continuing performance of *Zootopia*, which was released in the second quarter of the current year, compared to no Disney animated release in the prior-year quarter.

The increase in home entertainment distribution results was primarily due to higher unit sales and net effective pricing reflecting the performance of *Star Wars: The Force Awakens* and *Zootopia* in the current quarter compared to the international performance of *Big Hero 6* in the prior-year quarter.

Consumer Products & Interactive Media

Consumer Products & Interactive Media revenues for the quarter decreased 1% to \$1.1 billion and segment operating income decreased 7% to \$324 million. Lower operating income was driven by decreases at our merchandise licensing, retail and Japan mobile businesses, partially offset by an increase at our games business.

Lower results at our merchandise licensing business were driven by higher revenue in the prior year from *Frozen* merchandise, an unfavorable impact from foreign currency translation, an increase in revenue share with the Studio Entertainment segment and higher marketing costs. These decreases were partially offset by revenue growth from merchandise based on Finding Dory/Finding Nemo and Star Wars.

The decrease at our retail business was due to an unfavorable impact from foreign currency translation and lower operating margins. Higher operating income at our games business was driven by a decrease in product development and marketing costs due to the discontinuation of our Infinity console game business.

OTHER FINANCIAL INFORMATION

Corporate and Unallocated Shared Expenses

Corporate and unallocated shared expenses increased \$13 million to \$159 million in the current quarter driven by the timing of allocations to operating segments.

Interest expense, net

Interest expense, net was as follows (in millions):

	July 2, 2016			ne 27, 2015	Change
Interest expense	\$ (88)		\$ (62)		(42) %
Interest and investment income		18		50	(64) %
Interest expense, net	\$	\$ (70) \$ (12)		(12)	>(100) %

The increase in interest expense for the quarter was due to higher average debt balances, partially offset by higher capitalized interest driven by the continued development of the Shanghai Disney Resort.

The decrease in interest and investment income for the quarter was due to gains on sales of investments in the prior-year quarter.

Income Taxes

The effective income tax rate was as follows:

	Quarter	Ended	
	July 2, 2016	June 27, 2015	Change
Effective income tax rate	35.2%	33.4%	(1.8) ppt

The increase in the effective income tax rate for the quarter was primarily due to increased foreign losses for which we are not recognizing a tax benefit.

Noncontrolling Interests

		Quarte	er Ende	d		
(in millions)		July 2, 2016		ine 27, 2015	Change	
Net income attributable to noncontrolling interests	\$	115	\$	156	26 %	

The decrease in net income attributable to noncontrolling interests for the quarter was primarily due to higher pre-opening expenses at Shanghai Disney Resort and lower results at Disneyland Paris, partially offset by higher results at ESPN.

Net income attributable to noncontrolling interests is determined on income after royalties and management fees, financing costs and income taxes.

Cash Flow

Cash provided by operations and free cash flow were as follows (in millions):

	Nine Months Ended					
	July 2, 2016					
Cash provided by operations	\$	9,386	\$	7,581	\$	1,805
Investments in parks, resorts and other property		(3,691)		(3,061)		(630)
Free cash flow ⁽¹⁾	\$	5,695	\$	4,520	\$	1,175

⁽¹⁾ Free cash flow is not a financial measure defined by GAAP. See the discussion of non-GAAP financial measures that follows.

Cash provided by operations for the first nine months of fiscal 2016 increased 24% or \$1.8 billion to \$9.4 billion compared to the first nine months of fiscal 2015. The increase in cash provided by operations was driven by higher Studio and Parks and Resorts segment operating results. This increase was partially offset by an increase in Studio Entertainment receivables driven by higher revenues in the current nine months compared to the prior year. Cash provided by operations also reflected higher pension contributions in the current period.

Capital Expenditures and Depreciation Expense

Investments in parks, resorts and other property were as follows (in millions):

	Nine Months Ended					
		July 2, 2016		une 27, 2015		
Media Networks						
Cable Networks	\$	55	\$	51		
Broadcasting		55		37		
Total Media Networks		110		88		
Parks and Resorts						
Domestic		1,619		1,002		
International		1,689		1,644		
Total Parks and Resorts		3,308		2,646		
Studio Entertainment		67		84		
Consumer Products & Interactive Media		33		46		
Corporate		173		197		
Total investments in parks, resorts and other property	\$	3,691	\$	3,061		

Capital expenditures increased by \$630 million to \$3.7 billion for the nine months primarily due to higher spending at Walt Disney World Resort, Hong Kong Disneyland Resort and Disneyland Resort, partially offset by lower spending at Shanghai Disney Resort.

Depreciation expense was as follows (in millions):

	 Nine Mor	nths En	ded	
	uly 2, 2016	June 27, 2015		
Media Networks				
Cable Networks	\$ 111	\$	114	
Broadcasting	 68		71	
Total Media Networks	179		185	
Parks and Resorts				
Domestic	949		865	
International	283		258	
Total Parks and Resorts	 1,232		1,123	
Studio Entertainment	 36		41	
Consumer Products & Interactive Media	46		51	
Corporate	 185		185	
Total depreciation expense	\$ 1,678	\$	1,585	

Non-GAAP Financial Measures

This earnings release presents EPS excluding the impact of certain items affecting comparability, free cash flow and aggregate segment operating income, all of which are important financial measures for the Company, but are not financial measures defined by GAAP.

These measures should be reviewed in conjunction with the relevant GAAP financial measures and are not presented as alternative measures of EPS, cash flow or net income as determined in accordance with GAAP. EPS excluding certain items affecting comparability, free cash flow and aggregate segment operating income as we have calculated them may not be comparable to similarly titled measures reported by other companies.

<u>EPS excluding certain items affecting comparability</u> – The Company uses EPS excluding certain items to evaluate the performance of the Company's operations exclusive of certain items affecting comparability of results from period to period. The Company believes that information about EPS exclusive of these items is useful to investors, particularly where the impact of the excluded items is significant in relation to reported earnings, because the measure allows for comparability between periods of the operating performance of the Company's business and allows investors to evaluate the impact of the excluded items separately from the impact of the operations of the business.

The following table reconciles reported EPS to EPS excluding certain items affecting comparability for the current quarter and nine months.

Pre-Tax Income/ Loss	Tax Benefit/ Expense ⁽¹⁾	After-Tax Income/ Loss ⁽²⁾	EPS ⁽³⁾	Change vs. prior year period
\$ 4,183	\$ (1,471)	\$ 2,712	\$ 1.59	10%
44	(2)	42	0.03	
\$ 4,227	\$ (1,473)	\$ 2,754	\$ 1.62	12%
\$ 11,987	\$ (4,089)	\$ 7,898	\$ 4.63	17%
(332)	122	(210)	(0.13)	
147	(54)	93	0.06	
125	(36)	89	0.05	
\$ 11,927	\$ (4,057)	\$ 7,870	\$ 4.61	17%
	Income/ Loss \$ 4,183 44 <u>\$ 4,227</u> \$ 11,987 (332) 147 125	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

⁽¹⁾ Tax benefit/expense adjustments are determined using the tax rate applicable to the individual item affecting comparability.

⁽²⁾ Net income is before noncontrolling interest share.

⁽³⁾ EPS is net of noncontrolling interest share, where applicable. Total may not equal the sum of the column due to rounding.

⁽⁴⁾ Charges for the quarter primarily consisted of asset impairments in connection with shutting down certain international film production operations. Charges for the nine month period were driven by asset impairments and contract termination and severance costs.

⁽⁵⁾ See page 1 for further discussion of the Vice Gain and Infinity Charge.

<u>Free cash flow</u> – The Company uses free cash flow (cash provided by operations less investments in parks, resorts and other property), among other measures, to evaluate the ability of its operations to generate cash that is available for purposes other than capital expenditures. Management believes that information about free cash flow provides investors with an important perspective on the cash available to service debt obligations, make strategic acquisitions and investments and pay dividends or repurchase shares.

<u>Aggregate segment operating income</u> – The Company evaluates the performance of its operating segments based on segment operating income, and management uses aggregate segment operating income as a measure of the performance of operating businesses separate from non-operating factors. The Company believes that information about aggregate segment operating income assists investors by allowing them to evaluate changes in the operating results of the Company's portfolio of businesses separate from non-operational factors that affect net income, thus providing separate insight into both operations and the other factors that affect reported results.

A reconciliation of segment operating income to net income is as follows (in millions):

	Quarter Ended				Nine Months Ended			
		July 2, 2016		lune 27, 2015	July 2, 2016			June 27, 2015
Segment operating income	\$	4,456	\$	4,120	\$	12,545	\$	11,147
Corporate and unallocated shared expenses		(159)		(146)		(457)		(441)
Restructuring and impairment charges		(44)				(125)		
Interest expense, net		(70)		(12)		(161)		(62)
Vice Gain						332		
Infinity Charge ⁽¹⁾						(147)		
Income before income taxes		4,183		3,962		11,987		10,644
Income taxes		(1,471)		(1,323)		(4,089)		(3,533)
Net income	\$	2,712	\$	2,639	\$	7,898	\$	7,111

⁽¹⁾ The Infinity Charge was primarily due to an inventory write-down. The charge also included severance and other asset impairments and was reported in "Cost of products" in the Condensed Consolidated Statements of Income.

CONFERENCE CALL INFORMATION

In conjunction with this release, The Walt Disney Company will host a conference call today, August 9, 2016, at 5:00 PM EDT/2:00 PM PDT via a live Webcast. To access the Webcast go to <u>www.disney.com/investors</u>. The discussion will be available via replay through August 23, 2016 at 7:00 PM EDT/4:00 PM PDT.

FORWARD-LOOKING STATEMENTS

Management believes certain statements in this earnings release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are made on the basis of management's views and assumptions regarding future events and business performance as of the time the statements are made. Management does not undertake any obligation to update these statements.

Actual results may differ materially from those expressed or implied. Such differences may result from actions taken by the Company, including restructuring or strategic initiatives (including capital investments or asset acquisitions or dispositions), as well as from developments beyond the Company's control, including:

- changes in domestic and global economic conditions, competitive conditions and consumer preferences;
- adverse weather conditions or natural disasters;
- health concerns;
- international, political, or military developments; and
- technological developments.

Such developments may affect travel and leisure businesses generally and may, among other things, affect:

- the performance of the Company's theatrical and home entertainment releases;
- the advertising market for broadcast and cable television programming;
- expenses of providing medical and pension benefits;
- demand for our products; and
- performance of some or all company businesses either directly or through their impact on those who distribute our products.

Additional factors are set forth in the Company's Annual Report on Form 10-K for the year ended October 3, 2015 under Item 1A, "Risk Factors," and subsequent reports.

THE WALT DISNEY COMPANY CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited; in millions, except per share data)

	Quarter Ended				Nine Months Ended				
		July 2, 2016	•	June 27, 2015		July 2, 2016		June 27, 2015	
Revenues:									
Services	\$	12,113	\$	11,308	\$	35,906	\$	32,587	
Products		2,164		1,793		6,584		6,366	
Total revenues		14,277		13,101		42,490		38,953	
Costs and expenses:									
Cost of services (exclusive of depreciation and amortization)		(5,946)		(5,547)		(18,568)		(17,224)	
Cost of products (exclusive of depreciation and amortization)		(1,255)		(1,116)		(4,120)		(3,785)	
Selling, general, administrative and other		(2,305)		(2,101)		(6,467)		(6,117)	
Depreciation and amortization		(626)		(575)		(1,838)		(1,751)	
Total costs and expenses		(10,132)		(9,339)		(30,993)		(28,877)	
Restructuring and impairment charges		(44)				(125)		—	
Interest expense, net		(70)		(12)		(161)		(62)	
Equity in the income of investees		152		212		776		630	
Income before income taxes		4,183		3,962		11,987		10,644	
Income taxes		(1,471)		(1,323)		(4,089)		(3,533)	
Net income		2,712		2,639		7,898		7,111	
Less: Net income attributable to noncontrolling interests		(115)		(156)		(278)		(338)	
Net income attributable to The Walt Disney Company (Disney)	\$	2,597	\$	2,483	\$	7,620	\$	6,773	
Earnings per share attributable to Disney:									
Diluted	\$	1.59	\$	1.45	\$	4.63	\$	3.95	
Basic	\$	1.60	\$	1.46	\$	4.66	\$	3.99	
Weighted average number of common and common equivalent shares outstanding:									
Diluted		1,631		1,711		1,647		1,714	
Basic		1,621		1,696		1,636		1,699	
Dividends declared per share	\$	0.71	\$	0.66	\$	1.42	\$	1.81	

THE WALT DISNEY COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited; in millions, except per share data)

	July 2, 2016		October 3, 2015	
ASSETS				
Current assets				
Cash and cash equivalents	\$	5,227	\$	4,269
Receivables		8,958		8,019
Inventories		1,354		1,571
Television costs and advances		1,231		1,170
Deferred income taxes		· · ·		767
Other current assets		847		962
Total current assets		17,617		16,758
Film and television costs		6,091		6,183
Investments		3,228		2,643
Parks, resorts and other property		5,220		2,045
Attractions, buildings and equipment		49,526		42,745
				(24,844)
Accumulated depreciation		(26,275)		
		23,251		17,901
Projects in progress		2,371		6,028
Land		1,243		1,250
		26,865		25,179
Intangible assets, net		6,995		7,172
Goodwill		27,802		27,826
Other assets		2,316		2,421
Total assets	\$	90,914	\$	88,182
LIABILITIES AND EQUITY				
Current liabilities				
Accounts payable and other accrued liabilities	\$	8,719	\$	7,844
Current portion of borrowings		5,312		4,563
Unearned royalties and other advances		4,041		3,927
Total current liabilities		18,072		16,334
Borrowings		15,129		12,773
Deferred income taxes		4,076		4,051
Other long-term liabilities		5,491		6,369
Commitments and contingencies		0,171		0,000
Equity				
Preferred stock, \$.01 par value, Authorized – 100 million shares, Issued – none				
Common stock, \$.01 par value, Authorized – 4.6 billion shares, Issued – 2.9 billion shares at July 2, 2016 and 2.8 billion shares at October 3, 2015		35,683		35,122
Retained earnings		64,321		59,028
Accumulated other comprehensive loss		(2,699)		(2,421)
recumulated outer comprehensive loss		97,305		91,729
Treasury stock, at cost, 1.2 billion shares		(53,112)		(47,204)
Total Disney Shareholders' equity		44,193		44,525
Noncontrolling interests		3,953		4,130
Total equity		48,146		48,655
Total liabilities and equity	\$	90,914	\$	88,182
Total haumites and equity	ф —	20,914	\$	00,102

THE WALT DISNEY COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited; in millions)

	Nine Mor	nths Ended
	July 2, 2016	
OPERATING ACTIVITIES		
Net income	\$ 7,898	\$ 7,111
Depreciation and amortization	1,838	1,751
Gains on sales of investments	(27)	(89)
Deferred income taxes	885	(167)
Equity in the income of investees	(776)	(630)
Cash distributions received from equity investees	594	553
Net change in film and television costs and advances	(224)	(623)
Equity-based compensation	305	309
Other	403	214
Changes in operating assets and liabilities:		
Receivables	(821)	(229)
Inventories	214	48
Other assets	(87)	(274)
Accounts payable and other accrued liabilities	(628)	(507)
Income taxes	(188)	114
Cash provided by operations	9,386	7,581
INVESTING ACTIVITIES		
Investments in parks, resorts and other property	(3,691)	(3,061)
Sales of investments	44	143
Acquisitions	(400)	_
Other	(179)	(137)
Cash used in investing activities	(4,226)	(3,055)
FINANCING ACTIVITIES		
Commercial paper borrowings, net	(216)	2,352
Borrowings	4,046	181
Reduction of borrowings	(672)	(2,006)
Dividends	(1,168)	(1,948)
Repurchases of common stock	(5,908)	(2,823)
Proceeds from exercise of stock options	216	292
Contributions from noncontrolling interest holders		1,012
Other	(389)	(301)
Cash used in financing activities	(4,091)	(3,241)
Impact of exchange rates on cash and cash equivalents	(111)	(231)
Change in cash and cash equivalents	958	1,054
Cash and cash equivalents, beginning of period	4,269	3,421
Cash and cash equivalents, end of period	\$ 5,227	\$ 4,475
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